

**AMENDMENT TO THE CLAIMS**

1. **(Currently Amended)** A computer-implemented method comprising:  
receiving a forecast definition at a computer system, wherein  
the forecast definition comprises a definition of a plurality of forecast intervals  
~~and a forecast period, and~~  
~~the forecast period comprises a plurality of forecast intervals;~~  
automatically generating a plurality of forecast snapshots, using a processor of the computer system, wherein  
~~the automatically generating the plurality of forecast snapshots is performed using the forecast definition, and~~  
the automatically generating the plurality of forecast snapshots comprises  
for each forecast interval of the plurality of forecast intervals,  
automatically generating a forecast snapshot of the plurality of forecast snapshots, wherein the automatically generating  
the forecast snapshot comprises  
automatically generating a forecast, wherein  
the forecast corresponds to the forecast interval,  
and  
~~for each forecast interval of the plurality of forecast intervals,~~ the automatically generating the forecast is performed according to the forecast definition,  
automatically generating forecast summary information  
for the forecast, and  
automatically generating the [[each]] forecast snapshot ~~of~~  
~~the plurality of forecast snapshots,~~ wherein  
the [[each]] forecast snapshot ~~of the plurality of forecast snapshots~~ comprises  
the forecast, and  
the forecast summary information for the  
forecast, and

storing the forecast snapshot;  
~~receiving a request at the computer system, wherein  
the request is configured to cause forecast information for the forecast period  
to be generated and displayed;~~  
in response to [[the]] receiving [[the]] a request, ~~generating the forecast information  
for the forecast period~~ retrieving a stored forecast snapshot, wherein  
the stored forecast ~~information is generated using snapshot is one of~~ the  
plurality of forecast snapshots; and  
~~in response to the receiving the request and the generating the forecast information  
for the forecast period~~, displaying [[the]] forecast information for the stored  
forecast snapshot, wherein  
the forecast information comprises  
a forecast for the stored forecast snapshot, and  
forecast summary information for the forecast, and  
the forecast period information is displayed on a display coupled to the  
processor.

2. **(Currently Amended)** The computer-implemented method of claim 1, wherein the forecast information comprises a date for each forecast snapshot.
3. **(Currently Amended)** The computer-implemented method of claim 1, wherein the forecast information comprises a row for a participant that, when selected, provides more detailed information about the participant.
4. **(Currently Amended)** The computer-implemented method of claim 1, wherein the forecast information comprises closed revenue and forecast revenue.
5. **(Currently Amended)** The computer-implemented method of claim 4, wherein the forecast information comprises pipeline revenue.
6. **(Currently Amended)** The computer-implemented method of claim 4, wherein the forecast information comprises expected revenue.

7. **(Currently Amended)** The computer-implemented method of claim 1, wherein the forecast information comprises closed revenue and forecast revenue.
8. **(Currently Amended)** The computer-implemented method of claim 7, wherein the forecast information comprises pipeline revenue.
9. **(Currently Amended)** The computer-implemented method of claim 7, wherein the forecast information comprises name of the participant.
10. **(Currently Amended)** The computer-implemented method of claim 1, wherein the forecast information comprises information for each opportunity of a user.
11. **(Currently Amended)** The computer-implemented method of claim 10, wherein ~~the forecast information for~~ each opportunity ~~includes~~ comprises an opportunity identifier and forecast revenue.
12. **(Currently Amended)** The computer-implemented method of claim 1, wherein the forecast information comprises
  - a row of information for each forecast snapshot of the plurality of forecast snapshots,
  - a row of information for each participant within each forecast snapshot of the plurality of forecast snapshots, and
  - a row for each opportunity of a user.
13. **(Currently Amended)** The computer-implemented method of claim 1, wherein the forecast information comprises forecasted quantity of a product.
14. **(Currently Amended)** The computer-implemented method of claim 1, wherein the forecast information comprises closed quantity of a product.
15. **(Currently Amended)** The computer-implemented method of claim 1, wherein the forecast information comprises pipeline quantity of a product.

16. (Currently Amended) A computer system ~~for presenting forecast information,~~ comprising:

a memory, configured to store a forecast definition and a plurality of forecast snapshots, wherein

the forecast definition comprises a definition of a plurality of forecast intervals  
~~and a forecast period, and~~

~~the forecast period comprises a plurality of forecast intervals;~~

a processor, coupled to [[said]] the memory and configured to generate the plurality of forecast snapshots, wherein

~~the plurality of forecast snapshots is generated using the forecast definition,~~  
~~and~~

~~generating~~ the plurality of forecast snapshots ~~comprises are generated by~~  
for each forecast interval of the plurality of forecast intervals,

automatically generating a forecast snapshot of the plurality of forecast snapshots, wherein the automatically generating  
the forecast snapshot comprises

automatically generating a forecast, wherein

the forecast corresponds to the forecast  
interval, and

for each forecast interval of the plurality  
of forecast intervals, the  
automatically generating the forecast  
is performed according to the  
forecast definition,

automatically generating forecast summary

information for the forecast, and

automatically generating the [[each]] forecast

snapshot ~~of the plurality of forecast~~  
~~snapshots, wherein~~

the [[each]] forecast snapshot ~~of the~~

~~plurality of forecast snapshots~~  
comprises

the forecast, and  
the forecast summary information  
for the forecast, and  
storing the forecast snapshot;  
~~said processor further configured to receive a request, wherein~~  
~~the request is configured to cause forecast information for the forecast period~~  
~~to be generated and displayed;~~  
[[said]] the processor further configured to ~~generate the forecast information retrieve~~  
a stored forecast snapshot, in response to receiving a request, wherein  
~~the stored forecast information is generated using snapshot is one of~~ the  
plurality of forecast snapshots; and  
[[said]] the processor coupled to a display further configured to display [[the]] forecast  
information for the ~~forecast period, in response to receiving the request and~~  
~~generating the forecast information stored forecast snapshot, wherein~~  
the forecast information comprises  
a forecast for the stored forecast snapshot, and  
forecast summary information for the forecast.

17. (Currently Amended) The computer system of claim 16, wherein  
the forecast information comprises a date for each forecast snapshot of the plurality of  
forecast snapshots.
18. (Currently Amended) The computer system of claim 16, wherein the forecast  
information comprises:  
a row for a participant that, when selected, provides more detailed information about the  
participant, and  
the more detailed information comprising opportunity information.
19. (Currently Amended) The computer system of claim 16, wherein  
the forecast information comprises forecast revenue.
20. (Currently Amended) The computer system of claim 16, wherein

the forecast information comprises closed revenue.

21. **(Currently Amended)** The computer system of claim 16, wherein the forecast information comprises expected revenue.
22. (Canceled)
23. **(Currently Amended)** The computer system of claim 16, wherein the forecast information comprises forecast revenue.
24. **(Currently Amended)** The computer system of claim 16, wherein the forecast information comprises pipeline revenue.
25. **(Currently Amended)** The computer system of claim 16, wherein the forecast information comprises name of the participant.
26. **(Currently Amended)** The computer system of claim 16, wherein the forecast for the stored forecast snapshot comprises information for each current opportunity of a user.
27. **(Currently Amended)** The computer system of claim 16, wherein the forecast for the stored forecast snapshot comprises information for each opportunity of a user stored in [[a]] the stored forecast snapshot ~~of the plurality of forecast snapshots~~.
28. **(Currently Amended)** The computer system of claim 16, wherein the forecast information comprises  
a row of information for each forecast snapshot of the plurality of forecast snapshots,  
a row of information for each participant within each forecast snapshot of the plurality of forecast snapshots, and  
a row for each opportunity of a user.

29. **(Currently Amended)** The computer system of claim 16, wherein the forecast information comprises forecasted quantity of a product.
30. **(Currently Amended)** The computer system of claim 16, wherein the forecast information comprises closed quantity of a product.
31. **(Currently Amended)** The computer system of claim 16, wherein the forecast information comprises pipeline quantity of a product.
32. **(Currently Amended)** A non-transitory computer-readable storage medium containing instructions for controlling a computer system ~~to present forecast information~~, wherein said instructions, when executed by a processor in said computer system, cause said processor to perform a method comprising:  
receiving a forecast definition at a computer system, wherein  
the forecast definition comprises a definition of a plurality of forecast intervals  
~~and a forecast period, and~~  
~~the forecast period comprises a plurality of forecast intervals;~~  
automatically generating a plurality of forecast snapshots, using a processor of the computer system, wherein  
~~the automatically generating the plurality of forecast snapshots is performed using the forecast definition, and~~  
the automatically generating the plurality of forecast snapshots comprises  
for each forecast interval of the plurality of forecast intervals,  
automatically generating a forecast snapshot of the plurality of forecast snapshots, wherein the automatically generating the forecast snapshot comprises  
automatically generating a forecast, wherein  
the forecast corresponds to the forecast interval,  
and  
~~for each forecast interval of the plurality of forecast intervals,~~ the automatically

generating the forecast is performed according to the forecast definition,

**automatically generating forecast summary information**

**for the forecast**, and

automatically generating the [[each]] forecast snapshot ~~of the plurality of forecast snapshots~~, wherein the [[each]] forecast snapshot ~~of the plurality of forecast snapshots~~ comprises

the forecast, and

the forecast summary information for the forecast, and

**storing the forecast snapshot;**

~~receiving a request at the computer system, wherein~~

~~the request is configured to cause forecast information for the forecast period to be generated and displayed;~~

in response to [[the]] receiving [[the]] a request, generating the forecast information for the forecast period retrieving a stored forecast snapshot, wherein the stored forecast information is generated using snapshot is one of the plurality of forecast snapshots; and

~~in response to the receiving the request and the generating the forecast information for the forecast period, displaying [[the]] forecast information for the stored forecast snapshot, wherein~~  
**the forecast information comprises**

**a forecast for the stored forecast snapshot, and**  
**forecast summary information for the forecast.**

33. (Currently Amended) The non-transitory computer-readable storage medium of claim 32, wherein

the forecast information comprises a date for each forecast snapshot of the plurality of forecast snapshots.

34. **(Currently Amended)** The non-transitory computer-readable storage medium of claim 32, wherein

the forecast information comprises a row for a participant that, when selected, provides more detailed information about the participant.

35. **(Currently Amended)** The non-transitory computer-readable storage medium of claim 32, wherein

the forecast information comprises a name of a participant.

36. **(Currently Amended)** The non-transitory computer-readable storage medium of claim 32, wherein

the forecast information comprises

a row of information for each forecast snapshot of the plurality of forecast snapshots, and

a row of information for each participant within each forecast snapshot of the plurality of forecast snapshots.

37. **(Currently Amended)** The non-transitory computer-readable storage medium of claim 32, wherein

the forecast information comprises forecasted quantity of a product.

38. (Canceled)

39. **(New)** The computer-implemented method of claim 1, wherein

the forecast definition comprises a definition of a forecast period,

the forecast period comprises the plurality of forecast intervals,

the retrieving retrieves the plurality of forecast snapshots, and

the displaying further comprises

displaying forecast information for the forecast period on the display by

displaying forecast information for the plurality of forecast snapshots on the display.